Virginia Manufacturing Summit
October 9, 2009

Aimee McCarthy, VPMEP
Julie Johnson, Director, VBEC
David Crawford, Boehringer Ingelheim Chemicals/
Vice Chair, VBEC Board
- Background (Aimee)
- Mission (Julie)
- Consortium Operation (Julie)
- Membership (Julie)
- Member Perspective (David)
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• **Background**
  – 2007 VPMEP Industry Survey results
  – Key company interest and support
  – Research and benchmarking - 2007
  – Defined structure and identified founding members – 2007
  – Vision to have regional consortia under the umbrella of a state-wide consortium
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• Background
  – First regional consortium:
    VBEC – Southeast
  --15 founding members
  – Inaugural meeting -- January 2008
    • By-Laws approved
    • Board of Advisors elected
    • Director appointed
• Mission

To provide a vehicle to help companies identify and obtain support in implementing advanced business practices to improve processes, operations and worker skill levels in Virginia.
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We achieve our mission through:

- Site visits at member companies to see first hand how they are implementing a particular improvement initiative;
- Training workshops or round-table discussions on topics of interest to members;
- Speaker events;
- Sharing ideas, resources and information on training and educational opportunities and to assist with member problem solving.
# 2009 Programs

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<th>Month</th>
<th>Company/Event</th>
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<td>Wyeth Pharmaceuticals</td>
<td>• Value Stream Mapping</td>
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<td>• 5S Implementation</td>
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<td>February</td>
<td>Bauer Compressors</td>
<td>• Lean Implementation</td>
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<td>March</td>
<td>Roundtable/workshop</td>
<td>• Visual Management Systems</td>
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<td>May</td>
<td>Synergy Flow Systems</td>
<td>• Mike Rother – “Toyota KATA”</td>
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<td>June</td>
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<td>July</td>
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<td>September</td>
<td>KITCO Fiber Optics</td>
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<td>Alfa Laval Inc.</td>
<td>• Cell Status Boards</td>
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<td>• Change Management System</td>
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• VBEC Operations
  -- Self-governing, self-funded
  -- Board of Advisors
  -- Director
  -- Committees
    • Marketing
    • Membership
    • Training
  -- Strategic Plan
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• **Board of Advisors**

  * **Susanna Chait**, Plant Manager/Controller - **MCG Advanced Polymers**
  
  * **David Crawford** (Vice Chair), Senior Manager, Business Process Excellence - **Boehringer Ingelheim Chemicals**
  
  * **Gary Larson**, Managing Director, Manufacturing – **Ukrop’s Super Markets**
  
  * **Randy Mahnke** (Chair), Manager, Process Excellence Strategy - **Northrop Grumman Shipbuilding**
  
  * **Jeff Vales**, Senior Manager, Process Engineering - **Capital One**
  
  * **Aimee McCarthy**, Account Manager, **Virginia’s Philpott Manufacturing Extension Partnership**
  
  * **Julie Johnson**, Director, VBEC
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• **Membership**
  – *Open to all types and sizes of businesses*
  
  – *Requires commitment to improve and share results*
  
  – *Annual dues range from $500 - $1875 per year based on number of employees*
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**Founding Members**
- **BC Wood Products**, Ashland
- **Boehringer Ingelheim Chemicals**, Petersburg
- **Capital One**, Richmond
- **Federal Prison Industries/UNICOR**, Washington
- **Hampton Machine Shop**, Newport News
- **Hill Phoenix**, Colonial Heights
- **Image Works**, Ashland
- **MGC Advanced Polymers, Inc.**, Colonial Heights
- **Northrop Grumman Shipbuilding**, Newport News
- **Sonoco Products**, Sandston
- **Synergy Flow Systems**, Hampton
- **Ukrop's Super Markets**, Richmond
- **Virginia’s Philpott Manufacturing Extension Partnership (VPMEP)**

**Members**
- **Colonial Webb Contractors**, Richmond
- **Reynolds Packaging Group, Bellwood Printing Plant**, Richmond
- **Pohlig Bros**, Richmond
- **Metromont Corporation**, Richmond
- **Alfa Laval, Inc.**, Richmond
- **Wyeth Pharmaceuticals**, Richmond
- **Soluble Systems**, Newport News
- **Manchester Industries**, Richmond
- **Jewett Machine Manufacturing**, Richmond
- **Jo-Kell, Inc.**, Chesapeake
- **KITCO Fiber Optics**, Virginia Beach
- **Bauer Compressors**, Norfolk
- **Dominion**, Richmond
- **Specialty’s Our Name, Inc.**, Ashland
- **Church & Dwight**, Colonial Heights
- **Aspen Products, Inc.**, Richmond
- **MicroAire Surgical Instruments, LLC**, Charlottesville
• Affiliate Members

-- Virginia Economic Development Partnership (VEDP)

-- Virginia Senate Productivity and Quality Award (SPQA)

-- Virginia Applied Technology and Professional Development Center (VATPDC)
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• **Member Benefits**
  – *Develop a network of expertise for advice and assistance*
  – *Opportunities to go behind the scenes of other businesses and learn from their experiences*
  – *Leverage resources for training, learning and problem-solving*
  – *Access to various external educational and training resources and speakers*
  – *Discounts on training/educational programs offered by affiliate members*
  – *Access to blogs and forums for specific areas of concern or interest*
Thank You!